



Alex Fernie Audio Ltd.
Unit 5-7 Mace,
Corrandulla,
Co. Galway, Ireland.

Tel/Fax: +353 91 789848
Mobile: +353 86 8139297
Email: info@alexfernie.com
Web: www.alexfernie.com

Corporate Audio Visual Support Scheme 2010

Sample 12 month Corporate Audio Visual Support Schemes - Prices Exclude VAT.

System Description Including Crew & transport anywhere in RoI	Normal Day Rate	12 month Corporate AV Support Price	First Payment	Monthly Payment	Price per date when fully booked	Annual Saving
Bronze - up to 10 dates per annum						
2 speaker System CAV	€250.00	€2,400.00	€600.00	€300.00	€240.00	€100.00
4 speaker System CAV	€450.00	€4,350.00	€1,087.50	€543.75	€435.00	€150.00
6 speaker System CAV	€500.00	€4,800.00	€1,200.00	€600.00	€480.00	€200.00
Silver - up to 20 dates per annum						
2 speaker System CAV	€250.00	€4,700.00	€1,175.00	€587.50	€235.00	€300.00
4 speaker System CAV	€450.00	€8,500.00	€2,125.00	€1,062.50	€425.00	€500.00
6 speaker System CAV	€500.00	€9,300.00	€2,325.00	€1,162.50	€465.00	€700.00
Gold - up to 35 Dates per annum						
2 speaker System CAV	€250.00	€7,700.00	€1,925.00	€962.50	€220.00	€1,050.00
4 speaker System CAV	€450.00	€14,350.00	€3,587.50	€1,793.75	€410.00	€1,400.00
6 speaker System CAV	€500.00	€15,400.00	€3,850.00	€1,925.00	€440.00	€2,100.00

Sound Support Packages - Terms & Conditions

1. Payment Terms: One upfront payment of 50% of annual fee and 6 payments via standing order payable monthly.
2. These prices are intended for our standard packages. The actual price for your package may differ depending on specification
3. All our normal trading terms and conditions apply.

Benefits of the Corporate AV Support Scheme:

1. Fixed annual payment. Easily calculate costs for roadshows or your hotel conference venues
2. Payments spread over 7 months. Pay the same in the busy months as you do in the quiet months.
3. Get the guarantee and security of having the same system for every date.
4. No set-up fees, no hidden extras.

Sample Corporate AV Packages

System Description including technical personnel and RoI Delivery	Podium/ Lectern Mics	Table-top Mics	Wireless "roving" mic	Speakers	32" LCD Display	Venue Capacity
2 Speaker system CAV <i>includes technician & transport</i>	1	2	1	2	No	PAX 50
4 Speaker system CAV <i>includes technician & transport</i>	2	6	2	4	Yes	PAX 120
6 Speaker system CAV <i>includes technician & transport</i>	2	6	4	6	Yes - 2	PAX 200

These packages and prices are intended as a guide only. Your actual price may vary depending on requirements.